

High-Speed Rail Investments Continue to Lift California Economy



[Article originally appeared in <https://hsr.ca.gov>]

Investments in California’s first-in-the-nation high-speed rail project are pumping billions of dollars into California’s economy and contributing to positive economic benefits throughout the state, according to the California High-Speed Rail Authority’s latest 2022 Economic Analysis Report.

“High-speed rail creates good-paying jobs and generates income for Californians while leading the way for the state’s future transportation,” said Authority CFO Brian Annis. “We look forward to our continued partnership with the federal government and our local partners as we build this transformative project for California.”

Last month, the Authority celebrated a historic milestone, announcing the creation of more than 10,000 construction jobs since the start of high-speed rail construction. Most of these jobs have gone to Central Valley residents and men and women from disadvantaged communities.

“This project is not only reconnecting the Central Valley to the rest of the state, but it is improving the economic prosperity of our region,” said Fresno Mayor Jerry Dyer. “Creating good-paying jobs gives our residents the opportunity

to send their kids to college, buy homes and continue to invest in their hometown. High-speed rail will transform the Valley and California and will be a model for the country.”

These jobs are the result of the project’s investment of more than \$9.8 billion since 2006 in its planning and construction. More than one of every two of these dollars have been invested in California’s disadvantaged communities, driving economic activity in these areas.

The Authority estimates a total of 80,000 job-years have resulted from the project so far, sparking \$6 billion in total direct labor income earned by workers on the project and \$16 billion in total economic activity. Job-years are defined as the equivalent number of one-year-long, full-time jobs supported by the project. For example, if one full-time job is supported for two years, it represents two job-years.

The Authority estimates completing the initial Merced to Bakersfield operating segment would result in a total of 325,000 job-years of employment and total economic activity of \$65.1 billion.

As of December 2022, more than 760 certified small businesses throughout the state are also

Continued on page 6

How to attract more young people to construction

[Article originally appeared in <https://news.conexpoconagg.com>]

By Jack Roberts

The global construction industry finds itself in a rather odd situation. It is caught in a storm of conflicting trends pulling at the very threads that hold a construction firm together: the ability to find and keep skilled, dependable workers.

On paper, it ought to be easier than ever for contractors and OEMs to attract young workers to their companies. Construction machines today

are technological marvels with features that would have dazzled operators a decade ago.

Powerful new semi-autonomous guidance systems with 3D graphics combined with interactive, in-cab display screens now put precision control and high production within reach of even the most inexperienced operators.

And these very same systems can supercharge the capabilities of experienced operators – allowing them to post daily production numbers that would have been unthinkable on older machines.

The ‘office’ operators work in has also evolved tremendously. Most modern machine cabs feature ergonomically laid-out interiors, with 360-degree views, comfortable seats, heat, air and even stereos.

Hydraulic control systems reward an operator with a feather-light touch and modern coupler systems mean that operators rarely have to leave the cab to change attachments.

The work is out there, too. Construction markets worldwide today are generally robust with plenty of work available.

Markets have seen strong growth, thanks to government investments in new infrastructure as well as renewal and repair. To meet these demands, construction firms are happy to pay good wages for skilled, dependable operators.

Attracting younger workers to construction

Despite this, young workers with the ability and desire to learn are hard to come by. Even in normal times, this would be a worrisome problem.

But, by an odd quirk in demographic timing, this young worker shortage is hitting the global

construction industry at a time when older workers and highly skilled operators are beginning to retire in large numbers, leaving owners with a vacuum in knowledge and skills.

“Naturally, this is a bigger problem in some global markets than others,” notes William Chimely, senior director, North America and global training and publications, Komatsu.

“In Asia, for example, operating a machine is seen culturally as a more revered, honored role in a company. So, it’s difficult for a young person to get the training required to move into the cab of the machine.

“The bigger issue is that technical education for young people has fallen off all over the world. Trade schools and public schools used to provide elementary training for a career in trades.

Visit the link below for the full article:

<https://news.conexpoconagg.com/news/how-to-attract-more-young-people-to-construction/9944.article>

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WORKFORCE DEVELOPMENT

Latest Worker Organizing Task Force Report Shows Continued Progress

[Article originally appeared in <https://blog.dol.gov>]

By Lynn Rhinehart

On Friday, March 10, in former Secretary Marty Walsh's last public event in office, the White House Task Force on Worker Organizing and Empowerment, chaired by Vice President Kamala Harris and vice chaired by Secretary Walsh, held a roundtable discussion with employers and unionized workers on the benefits of collective bargaining and positive labor-management relations. The companies and unions featured at the event included Ford and the United Auto Workers, Orsted and North America's Building Trades Unions, Microsoft and the Communications Workers of America, and Siemens and the International Brotherhood of Electrical Workers. In a follow-up to the event, the task force released an update on the status of the 70+ action items in the first task force report and more than 30 additional actions that have been taken by agencies across the government.

It was a fitting way for Secretary Walsh, a card-carrying union member and the first union member to lead the Labor Department in more than half a century, to conclude his time as labor secretary. During his tenure, Secretary Walsh worked tirelessly to support the collective bar-

gaining process, help workers and employers reach agreements, and settle disputes. And through Secretary Walsh's and Vice President Harris' leadership of the task force, the 20 agencies and offices on it have found ways to reduce barriers to organizing and support workers and their organizing rights. As importantly, the task force has provided a vehicle for a government-wide discussion of the value and importance of unions to workers (both union and non-union), employers and our economy.

Another exciting aspect of the task force is how it has brought agencies together to collaborate in new ways on supporting workers' rights. This has included actions by the independent labor agencies – the National Labor Relations Board, the Federal Mediation and Conciliation Service, the Federal Labor Relations Authority and the National Mediation Board – who, while not on the task force, have made important contributions to its work. For example, the NLRB and FMCS are pursuing an initiative to help the parties bargain a first contract when workers first organize – a persistent challenge workers face.

These agencies also have provided valuable content to the Labor Department's Worker Organizing Resource and Knowledge (WORK) Center, our one-stop shop for information on unions and the union advantage, and to worker.gov, a plain

language website with information on key worker rights, including organizing rights and protections against retaliation. The Labor Department, the FMCS and the NLRB also collaborated with the Small Business Administration on the first resource guide for small businesses on unions, workers' right to organize and employer responsibilities in worker organizing campaigns.

Additionally, the departments of Labor and Commerce have collaborated on Good Jobs Principles, which include respect for workers' right to organize. The whole-of-government approach of the task force has encouraged inter-agency collaborations like these, with more to come in the future.

At the Labor Department, we have made significant progress on our task force action items. Here are a few highlights:

- We're getting information on unions and organizing into the hands of workers who need it to help close the enormous gap between the percentage of workers who want union representation (52%) and the percentage of workers who say they have the information they need to form a union (10%).
- We are working to highlight case studies of employers who take a constructive view

of worker organizing and elect not to run anti-union campaigns when their workers choose to organize – a positive trend that more employers are choosing to follow, according to a recent report.

- The department's Office of Labor-Management Standards has reinstated a Labor-Management Partnership Program to highlight and encourage this approach. As the task force event earlier this month demonstrated, when employers take a constructive approach to worker organizing and collective bargaining, their businesses benefit through greater productivity, less turnover and more satisfied workers.

The Biden-Harris administration has sent a clear message to its agencies to find ways to support workers and their right to organize, and, under the leadership of Acting Secretary Julie Su, the Department of Labor's commitment to this work will continue unabated.

Lynn Rhinehart is a senior counselor in the Office of the Secretary at the U.S. Department of Labor.

SOURCE: <https://blog.dol.gov/2023/03/22/latest-worker-organizing-task-force-report-shows-continued-progress>



DEI: TECHNOLOGY

Diversity in tech: What it means and how to get there

[Article originally appeared in www.zdnet.com]

By Nate Delesline III

April is Celebrate Diversity Month.

Two organizations that help businesses with diversity introduced this heritage and history observance in 2004. They aimed to create an observance celebrating and honoring the diversity that's fundamental to America.

The focus on diversity is sometimes combined with equity and inclusion, or DEI for short. Diversity is about recognizing and celebrating dif-

ferences. Equity focuses on providing pathways to equal access. Inclusion focuses on making people feel accepted, valued, and empowered to be their full selves at work.

Diversity can include race, gender, religion, and sexual orientation. It can also include disability, and other identities and experiences.

Tech company diversity often doesn't fully reflect our diverse world, and a lack of diversity can result in harm and unintended consequences. Diversity matters for issues like hiring decisions, leadership opportunities, innovation, and marketing strategies.

Keep reading for three ideas on how to help your organization celebrate and improve diversity.

1. Make time and space to talk with empathy

Communication is a foundational element of recognition and respect. That's especially important in our new normal. Now, much of life is — and will likely remain — virtual.

It's a time when everyone needs, and would likely appreciate, some empathy. As a result of all the social and political tension and changes, "sometimes the knee-jerk reaction is to respond

by surrounding ourselves with people who are like us," LinkedIn noted.

Here are suggestions on ways to counteract that tendency, whether you're in a leadership role or just starting your career.

Celebrate your culture or heritage through food, music, or art, and invite others to do the same (if you are white, that means your specific European ancestry, not "white" culture)

Visit the link the link below for the full article:

<https://www.zdnet.com/education/computers-tech/diversity-in-tech/>

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CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified CBE Suppliers, and Service Providers defined as Minority/Women/Disadvantaged/Disabled Veteran/Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Bottom Dump Trucking, Clear & Grub, Concrete Pavement, Concrete Structures, Driving Piles, Electrical, Erosion Control, Fencing, Hydroseeding, Irrigation System, Landscaping Services, Paint and Stain Concrete, Pipeline/Drain Inspection & Cleaning, Remediation Services, Roadside Signs, Saw Cutting, Remodelers, Street Sweeping, Super 10's, SWPPP, Temp Fencing, Waterproofing, Water Trucks.

SUPPLIERS

Brick/Stone, Miscellaneous Metals, Petroleum.

**ALONDRA PARK MULTI-BENEFIT STORMWATER CAPTURE PROJECT
ALONDRA, CA**

Contract No. SWQ0000017

CBE GOAL 25%

REVISED BID DATE April 25, 2023 at 11:00 a.m.

All Quotes Due Prior

**Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Rick Welshiemer**

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified DBEs for the following project:

Agency: Sacramento County

Franklin Blvd Bridge Replacement Over Lost Slough and Alta Mesa Road Bridge Replacement Over Laguna Creek

Contract #4391

Engineer's Estimate: \$7,900,000 ~ DBE Goal: 22%; Working Days: 200

Bid Date: 4/27/2023 at 2:00pm

Email all Quotes/Proposals to estimating@brosamerwall.com.

All submitted quotes/proposals must include: Current CSLB License Number, DIR Registration Number, Annual Gross Receipts, Years in Business and if applicable DBE Certification Number.

****Quotes/Proposals need to be received by 10:00am on bid day****

CONTACT:

Debby Pannell

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269 • estimating@brosamerwall.com

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed here, including but not limited to: Asbestos Containing Material (ACM); Bridge Removal; Class 2 AB; Clearing & Grubbing/Tree Removal; Cold Plane Asphalt Concrete Pavement; Construction Area Signs; Drive Pile/Dynamic Pile Monitoring; Drop Inlets; Fencing; Temporary High Visibility Fence; Field Office Trailer; Furnish Precast Prestressed Concrete Slab; HMA Paving; Hydroseeding; Earthwork; Joint Seal; Land Surveyor; Landscaping; Lead Compliance Plan; Minor Concrete(Gutter); Misc. Metal(Bridge); Native Tree Construction Protection/Arborist; Object & Pavement Markers; Paint Existing Bridge Rails; Precast Concrete Bat Habitat; Preconstruction Photographs; Project Information Sign; Quality Control Plan; Railings & Barriers(California ST-75 Bridge Rail); Cable Railing; Transition Railing; Alternative In-Line Terminal System; Quadguard); Rebar(Bridge; Headwall, Retaining Wall; Headed Bar Reinforcement); Roadside Signs; Roadway Excavation; Rock Slope Protection; Storm Drain(Reinforced Concrete Pipe; Headwall; Flared End Section); Striping; Structural Concrete (Bridge, Bridge Polymer Fiber, Bridge Footing, Headwall, Retaining Wall); Structure Excavation/Backfill (Bridge & Retaining Wall); SWPPP; Water Pollution Control; Temporary Creek Diversion/Water Diversion; Temporary Fencing; Traffic Control/Traffic Control Plan; Treated Wood Waste. Please Contact Brosamer & Wall Inc. at the email listed above for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell via the contact information above.

Plans and specifications can be accessed for free at the Sacramento County website:

<https://procurement.opengov.com/portal/saccounty/projects/37372> or they can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. B&W will also make the project's plans & specs available electronically. Please email estimating@brosamerwall.com for a free online link. Sacramento County Standard Construction Specifications may be downloaded at www.saccountyspecs.saccounty.gov. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before April 20, 2023.



Andy's Roofing Company, Inc.

2161 Adams Avenue • San Leandro, CA 94577 • Phone 510-777-1100 • Fax: 510-777-1102

To: Asbestos Abatement Subcontractors

Project Title: Sheridan Roofing Project. PROJECT NO.11909

Owner: San Francisco Unified School District

Project Location: 431 Capitol Ave, San Francisco, CA 94112

Bid due date/time: April 11, 2023 at 2:00 pm

Email bids or inquiries to: Jonathan W. Engquist • estimating@andysroofing.com • (510)777-1100

Project Description: Roofing Project

Plans Available at: https://www.sfusd.edu/business-with-sfusd/current-invitations-bids?search_api_fulltext=bids

San Francisco Unified School District

Requirements: This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

All contractors must be registered with the DIR pursuant to Labor Code Section 1725.5

100% payment and performance bonds may be requested for this project.



Mesa Energy

14450 Doolittle Drive San Leandro, CA 94577 • Office: (510) 670-1690

Project: Solano Community College Central Plant Replacement

Project # 23-005, DSA # 02-120584

Owner: Solano Community College District

Bid Date April 12th, 2023 @ 2:00 PM

We will require bids to be submitted by April 11th @ 2:00 PM

We are requesting quotes from all qualified SLDBE (Small Local Diverse Business Enterprises) in Solano County who are registered with the California Department of Industrial Relations (DIR) for the following scopes of work: ELECTRICAL, PIPE INSULATION, GENERAL CONSTRUCTION, ROOFING, FIRE ALARM SYSTEM DESIGN AND INSTALLATION, MECHANICAL DEMOLITION, CONCRETE WORK, TEMPORARY FENCING, PORTABLE TOILETS

Project Description:

The general scope of this project is to remove and replace (2) chillers, remove (2) boilers, and replace with a hybrid (gas and electric) boiler plant, (2) cooling towers and associated pumps. Concrete work consists of select demo of existing housekeeping pads, and modifications to existing housekeeping pads. Electrical scope to support the new central plant installation as well as some outlets and lighting replacements. General construction scope is to install an interior roof access ladder with roof hatch and safety railing.

Engineers Estimate: \$8 million

Mesa Energy Systems, Inc. will bond the entire project

Project information, including plans and specifications can be found at

<https://www.solano.edu/measureq/vendor.php> or by contacting: dkraft@emcor.net

Please feel free to contact David Kraft at (510) 755-0612 with any questions

Mesa Energy Systems Inc. is an Equal Opportunity Employer License #611215



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Fencing (Protection Bollards), Construction Scheduling, Materials Testing Services, Paving Asphalt, Saw Cutting, Street Sweeping Truck, SWPPP Planning, Temporary Erosion Control, Traffic Control

SUPPLIERS

Aggregate Base (AB), Asphalt (Bulk), Asphalt Concrete, Concrete & Cement (Bulk), Landscaping Materials, Pipe, Sand & Gravel (Bulk), Traffic Stripes Marking and Traffic Control Materials

Paradise Irrigation District Meter Installation and Service Lateral Replacement

Phase 3 Project

Paradise, CA

	Minority Business Enterprise	Women's Business Enterprise
Construction	11%	4%
Supplies	2%	1%
Services	4%	2%
Equipment	2%	2%

BID DATE: April 28, 2023 at 1:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Robbie Zwick

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



CALIFORNIA SUB-BID REQUEST ADS



Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Small Local Business Enterprises (SLBE) and Emerging Local Business Enterprises (ELBE)

City of San Diego
Montezuma/Mid-City Pipeline Phase 2 and
70th Alvarado to Saranac Sidewalk
Bid No. K-23-1821-DBB-3-B-C
Bid Date: April 12, 2023 @ 2:00 PM
Engineer's Estimate: \$ 47 Million Outreach: SLBE/ELBE
Senior Estimator: Ben Sebat
Phone: (562) 928-6111 Email: bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Welded steel pipe supply, Waterworks supply, Tunneling, Annular grout, Electrical/instrumentation, Permeation grouting, Minor concrete, Asphalt paving, Asphalt cold milling, Sawcutting, Cathodic protection, Welding, Trucking and disposal, Chlorination/de-chlorination, Geotechnical instrumentation/monitoring, Asbestos pipe removal/disposal, Fiber optic conduit, Landscaping/tree removal, Traffic signal, Traffic striping, Traffic control, Sewer bypass, Paleontological monitoring, Archeological monitoring, Native American monitoring, Survey, Street sweeping, Community liaison, SWPPP, Waterline Relocation, Metals supply, Reinforcing steel, Ready mix concrete, Aggregate supply

Plans and Specifications are available at no cost to interested firms by contacting W.A. Rasic Construction during normal working hours of 8:00 am – 5:00 pm Monday thru Friday or by downloading from the City of San Diego's Planet Bids Portal.

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each SLBE, ELBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of SLBE and ELBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

ANVIL BUILDERS INC.

1550 Park Ave. Emeryville, California 94608.
Phone: 415-285-5000 • Fax: 415-285-5005

Request for LBE's Subcontractors and Suppliers for

Project: O'Shaughnessy Dam Instream Flow Release Valve Replacement
Contract No: HH-1011

Bid Date: April 13, 2023 • Bid Time: 2:00 PM

The objective of the project is to replace and improve the existing instream flow release system. The scope of work includes demolition of the existing needle valves and associated pipes; installation of two new axial flow control valves, two new knife gate valves, new pipes, and a new gantry crane. The work is to be performed in Tuolumne County, California.

Seeking all trades (but not limited to): Concrete Demolition, Concrete Restoration, Trucking & Hauling, Excavation, Crane installation, Structural Steel, Pipeline & Valve work, Mechanical Piping, Traffic Control, SWPPP, Environmental, BMPs, Flow Meters, Electrical, System Integrator, SCADA, Welding, Misc Metals, Grating, Equipment Anchoring, Rebar, Handrail, Stairs, Special Inspections, Mobile Energy Generation, Bypass Pumping, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by requesting online access by signing the attached Confidentiality Agreement.

Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding on this project? Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005.



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Project: O'Shaughnessy Dam Instream Flow Release Valve Replacement – Contract No. HH-1011
Project No.: 10032903

Owner: San Francisco Public Utility Commission
Bid Date: April 13th, 2023 @ 2:00 p.m.

We are requesting quotes from all qualified LBE/DBE/SBE/MBE/WBE/OBE Subcontractors and Suppliers but not limited to:

PIPE VALVES/FITTINGS, BYPASS PUMPING, CRACK SEAL, FALSEWORK / SCAFFOLDING/ FORMWORK, REINFORCING STEEL, SAWCUTTING, WELDED STEEL PIPE, PAINTING / COATINGS.

Project Description:

The objective of the Project is to replace and improve the existing instream flow release system. The scope of work includes demolition of the existing needle valves and associated pipes; installation of two new axial flow control valves, two new knife gate valves, new pipes, and a new gantry crane.

Engineers Estimate: \$11 million

Project information, including plans & specifications can be found by contacting:
estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated

Shimmick Construction Company, Inc.
1 Harbor Center, Suite 200 • Suisun City, CA 94585
Phone (707) 759-6858 • Fax (510) 777-5099
An Equal Opportunity Employer

Local Small Business Firms (LSB)*, Minority Business Enterprise (MBE), and Woman Business Enterprise (WBE) Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit District (BART)
Traction Power Facilities Replacement – Walnut Creek
Contract No. 15EK-105

REVISED BID DATE: Tuesday, April 25th, 2023 at 2pm
LSB Goal: 11%; MBE Availability: 6%; WBE Availability: 3.9%

Email quotes to jmiranda@shimmick.com

Shimmick Construction Company, Inc. is requesting quotes from certified LSB, MBE, and WBE subcontractors and suppliers in the following scopes of work:

SUBCONTRACTORS: Staking; Traffic Control; Clear & Grub; Watering; Earthwork; Aggregate Base & Subbase; Cement Treated Base; Concrete Base; Penetration Treatment; Seal Coat; Asphalt Concrete; Portland Cement Concrete Pavement; Pavement Subsealing & Jacking; Groove & Grind Pavement; Concrete Piling; Concrete Structure; Reinforcing Steel; Waterproofing; Clean & Paint Steel; Sewer; Concrete Curb & Sidewalk; Misc. Iron & Steel; Fencing; Survey; Object Marker; Metal Railings; Traffic Stripes & Pavement Markings; Carpentry; Masonry; Asbestos Abatement; Coring; Cutting; Sandblasting; Demolition; Trucking.

SUPPLERS: Safety; Landscaping; Petroleum, Oil & Lubricants; Sand & Gravel; Asphalt; Concrete & Cement; Rebar; Steel; Doors & Frames; Lumber; Pipe; Fencing; Guard Railing & Barriers; Pavement Markers; Electrical & Signals; Building Materials; Tools; Construction Equipment Rental.

Plans are available to download after registration on the BART portal suppliers.bart.gov. You may also contact Jamie Miranda at jmiranda@shimmick.com for a download link to view plans and specifications or to schedule an appointment via WebEx to discuss the documents. Meetings are held during regular business hours.

Should you require assistance with your bid, please contact our lead estimator Scott Schueneman at sschueneman@shimmick.com.

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units, with assistance obtaining equipment, supplies, materials, bonding, insurance, estimating, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Devin Nordhagen at devin.nordhagen@shimmick.com.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: VICTOR LE
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 880 – CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN FREMONT AND NEWARK FROM SANTA CLARA COUNTY LINE TO 0.4 MILE NORTH OF FREMONT BOULEVARD OVERCROSSING,
Contract No. 04-2K7004, Federal Aid Project No. ACIM-8801(987)E
Disadvantaged Business Enterprise Goal Assigned is 21%

OWNER: STATE OF CALIFORNIA – DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: APRIL 20, 2023 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/ materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER TRANSITION, CONSTRUCTION AREA SIGNS, CHANNELIZER, OBJECT MARKERS, CRASH CUSHION, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, HIGH FRICTION SURFACE TREATMENT, CONCRETE SURFACE TEXTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropboxsiteat https://www.dropbox.com/sh/5rvc1bwbfbag9/AABrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 or email to dgcstimating@desilvagates.com to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



CALIFORNIA SUB-BID REQUEST ADS

CAHILL CONTRACTORS LLC

requests bids from CERTIFIED SBE / SF LBE

Subcontractors for 100% Design-Build (D-B)/Assist (D-A)

Early Trades ONLY: D-B Shoring & Dewatering, D-B Fire Sprinklers, D-A CLT/ Mass Timber, D-A Plumbing, D-A HVAC, D-A Electrical, and early Joint Trench.

THE VILLAGE WELLNESS CENTER

80 Julian Ave., San Francisco, CA 94103

This project has construction workforce, prevailing wage, and local hiring requirements.

BID DATE: 5/5/23 @ 2 PM

BID DOCUMENTS:

All documents on BuildingConnected

CONTACT:

Wendy Kirton at estimating@cahill-sf.com
for access to documents, (415) 677-0611.



McCarthy Building Companies

515 S. Flower St | Ste. 3600 | Los Angeles, CA 90071 | 213-655-1100

LACCD – Los Angeles Pierce College Academic East Building
6201 Winnetka Ave, Woodland Hills, CA 91371

Subcontractor Proposals Due: April 24, 2023 before 2:00 PM

McCarthy Building Companies is requesting bid proposals from qualified DVBE, DBE, SBE, LSEEDV subcontractors for this project.

This RFP is seeking proposals for the award of the following work categories: 03-20 Reinforcing Steel; 05-00 Structural Steel; 05-10 Misc. Metals; 05-30 Metal Decking; 08-80 Glass & Glazing; 09-20 Drywall & Framing; 31-00 Earthwork & Demolition; 26-00 Electrical, 35-00 Photovoltaic.

The following Design Build and construction scopes of work have previously been awarded: Fire Protection, Mechanical, Controls, Plumbing, Fire Alarm, Low Voltage, Telecommunications, ERRCS, Audio Visual, Security, Elevators.

The balance of trades will be bid out later this year. Interested bidders should email jtod@mccarthy.com indicating work categories interested in bidding, to be added to the bid list. 03-35 Polished Concrete; 04-00 Precast Masonry; 06-10 Casework & Finish Carpentry; 07-10 Waterproofing; 07-20 Building Insulation & Firestopping; 07-30 Roofing; 07-40 Sheet Metal; 07-81 Fireproofing; 08-10 Doors, Frames & Hardware; 08-20 Overhead Doors; 09-30 Ceramic Tile; 09-50 Acoustical Ceiling Tile; 09-60 Carpet & Resilient Flooring; 09-90 Painting & Wall Covering; 10-05 Whiteboards & Tackboards; 10-10 Evacuation Chairs; 10-20 Signage; 10-30 Toilet Partitions & Accessories; 10-40 Wall & Door Protection; 10-50 Folding Partitions; 10-60 Fire Extinguishers; 10-70 Metal Lockers; 10-81 Bird Deterrent; 12-20 Window Coverings; 12-40 Furniture; 32-10 Fences and Gates; 32-20 Asphalt Paving; 32-30 Site Concrete; 32-40 Pavement Markings; 32-60 Landscape & Irrigation; 33-10 Site Utilities; 32-65 Site Furnishings.

Project Number: CS-21-07-P 55P.4512.02; 35P.5512.02 - Los Angeles Pierce College Academic East Building: Design and construction of the new Pierce College Academic East Building and associated site improvements.

Prevailing Wages / Project Labor Agreement – apply to this project. The District shall be enforcing a Labor Compliance in accordance with the provisions and requirements of Assembly Bill – 1506 pursuant to California Labor Code sections 1770 et. Seq

This will be an **OCIP** (Owner Controlled Insurance Program) Project.

This project has a **30% Goal for LSEEDV (Local, Small, Emerging and Disabled Veteran)** Business Enterprises participation, as per CED document (part of this RFP). McCarthy is an "equal opportunity" employer and encourages Minority and Small Business and LSEEDV Participation.

Please hold your Proposal Prices for the Duration established in the Contract Documents for Design & Construction.

Bidding documents: The bidding documents can be viewed and downloaded now at the McCarthy Building Companies webpage: <http://www.mccarthy.com/> Select Trade Partners in the Top Right, Select McCarthy's On-Line Plan Room, Select LACCD Pierce Academic East Building – Bid Package 3a

RFI's: RFI's are to be directed to Janelle Tod, jtod@mccarthy.com

Please do not contact the owners or consultants directly. Failure to follow this requirement may disqualify your proposal.

We are looking forward to receiving your proposal and encourage you to contact us with any questions or comments.

NOTICE:

A. NOTICE IS HEREBY GIVEN McCarthy will receive bids for award of Subcontracts for the above named project up to, but not later than the bid deadline. Subcontract awards are anticipated within 120 days of the bid deadline.

B. BIDDERS with bids that exceed \$250,000 must post a bid bond or other security in the amount of 15% of the amount of their bid with bid.

C. Each BIDDER, simultaneously with the execution of the Subcontract Agreement, shall be required to furnish a Labor and Material, Payment and Performance Bond in an amount equal to 100% percent of the Contract Sum and Faithful Performance Bond in an amount equal to 100 % percent of the Contract Sum. Said bonds shall be from an admitted California Surety satisfactory to McCarthy, with A.M. Best rating of A-, or better, and be listed in the Federal Register, issued by the Department of Treasury and licensed in California, or Subcontractor shall be preapproved to join McCarthy's Contactor Default Insurance Program. Said Bonds shall remain in full force and effect through the guarantee period.

D. The BIDDER shall be a licensed contractor pursuant to the Business and Professionals Code and be licensed in the applicable classifications for the trades for which the contractor is submitting a bid and be registered with CA-DIR.

E. No Bid may be withdrawn until One Hundred Twenty (120) days after the Bid Opening Date.

F. McCarthy reserves the right to reject any and all bids or to waive any irregularities or informalities in any bid or in the bidding.

G. Bidders as specified in the Bidding Instructions shall be required to submit a Prequalification and be prequalified by McCarthy seven (7) days prior to the Bid Date. <https://prequalification.mccarthy.com/>

H. McCarthy reserves the right to reject a Bidder whose EMR exceeds 1.20 in either the most recent year or the average of the three years.



O. C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin and Donat Galicz

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Stockton Metropolitan Airport

Rehabilitate Cargo Taxilane

San Joaquin County

Bid #RS&H #1026-0019-010

BID DATE: April 12, 2023 @ 2:00 PM

O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Program, Inlet Protection, Safety & Security, Prime Coat, Tack Coat, Pavement Marking, Cold Milling, Pavement Marking Removal, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) and Donat Galicz (510-809-3498 dgalicz@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O. C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard and Bill Jensen

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Cold plane pavement and overlay with RHMA-G/RHMA-O

Hwy 880 Fremont and Newark

Caltrans #04-2K7004

BID DATE: April 20, 2023 @ 2:00 PM

O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Portable Radar Speed Feedback Sign, Temporary Barrier System, Portable Changeable Message Sign, Moveable Barrier System, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Treated Wood Waste, Noise Monitoring, Temporary Fencing, Clearing & Grubbing, Roadway Excavation (Type Com Aerially Deposited Lead), Irrigation System, Lean Concrete Base Rapid Setting, High Friction Surface Treatment, Prime Coat, Asphalt Binder, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Cold Plane AC, Precast Concrete Pavement, Joint Seal, Grinding, CIDH Concrete Pile, Structural Concrete, Concrete Surface Texture, Sign Structure, Aluminum Walkway Grating, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Misc. Iron & Steel, Prepare and Stain Concrete, Delineator, Pavement Marker, Object Marker, Roadside Signs, Guardrail Systems, Vegetation Control (Minor Concrete), Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Maintain Existing Fiber Optic Cable Systems and Electronic Tolling Systems During Construction, Camera Systems, Electrical, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) and Bill Jensen (510-809-3488 bjensen@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

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- Advertise
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- Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com



CALIFORNIA SUB-BID REQUEST ADS



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified **DVBE** for the following project:

CALTRANS

04-0K6304 – Rte 29 near Yountville at Various Locations from 0.1 Mile South of Dry Creek Bridge to 0.1 Mile North of California Drive Overcrossing ~ 04-Napa-29-16.4/19.0 ~ Project ID 0416000111 – Napa County
General Description of Work: Bridge Rail Replacement and Shoulder Widening
Engineer's Estimate: \$4,010,000.00 ~ 190 Working Days ~ DVBE Goal: 3%

Bid Date: May 17, 2023, at 2:00 PM

Email all Quotes/Proposals to estimating@brosamerwall.com

All submitted quotes/proposals must include, current CSLB License Number, DIR Registration Number, and if applicable DVBE Certification Number.

****Quotes/Proposals need to be received by 10:00am on bid day****

CONTACT:

Debby Pannell

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269 • estimating@brosamerwall.com

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DVBEs on all items of work type listed below, including but not limited to: AC Dike; AC Grinding; Aggregate Base; Asbestos Compliance Plan; Rebar; Bridge Removal; Class 3 Permeable; Clearing & Grubbing; Cold Plane Asphalt Concrete Pavement; Concrete Barrier; Construction Area Signs; Demolition; Earthwork; Embankment; Erosion Control; Guardrail (MBGR); Hazardous Waste Collection & Disposal; HMA Paving; Hydroseeding; Import Borrow; Joint Seal; Landscaping; Lead Compliance Plan; Minor Concrete; Object Marker; Plastic Pipe Underdrain; QC Plan & Testing; Railings & Barriers; Rain Event Action Plan; Remove Concrete; Repair Spalled Surfaces; Roadside Signs; Roadway Excavation; Sign Structure; Structural Concrete; Structure Backfill; Structure Excavation; SWPPP; Temporary Concrete Barrier; Temporary Silt Fence; Thermoplastic Traffic Striping & Marking; Traffic Control; Tubular Bicycle Railing; Water Pollution Control Program (WPCP). **Please Contact Brosamer & Wall Inc. at the email listed above for the complete list of the Actual Available Project Bid Items.**

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DVBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DVBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email our Estimating Department.

Plans and specifications can be accessed for free at the Caltrans website: <https://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> or <https://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=04-0K6304&sub=B&W>. B&W will also make the project's plans & specs available electronically. Please email estimating@brosamerwall.com for a free online link.

Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project.

Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before May 10, 2023.

IN-PERSON EVENT

UCSF

UCSF Design & Construction Day Vendor Diversity & Small Business Event

Hosted by UCSF Real Estate

April 20, 2023, 1:00 – 5:00 pm

Rutter Center

UCSF at Mission Bay, 1675 Owens Street

We go big by starting small.

RSVP today

tiny.ucsf.edu/designconstructionday



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SMALL BUSINESS EXCHANGE, INC.
1160 Battery Street East
Suite #100
San Francisco, CA 94111
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High-Speed Rail Investments Continue to Lift California Economy

Continued from page 1

helping build high-speed rail. To date the Authority has paid more than \$1.3 billion to certified Small Businesses, Disadvantaged Business Enterprises and Disabled Veteran Business Enterprises in California for their work.

The Authority has begun work to extend the 119 miles under construction to 171 miles of future electrified high-speed rail from Merced to Bakersfield. The project has more than 30 active construction sites in California's Central Valley, with the Authority having environmentally cleared 422 miles of the high-speed rail program from the Bay Area to the Los Angeles Basin.

The Authority's economic impact analysis is updated annually and reflects data as of June 2022.

An updated webpage featuring the latest 2022 economic impact analysis can be found here - <https://hsr.ca.gov/programs/economic-investment/>

A related fact sheet can be found in the lth link <https://hsr.ca.gov/wp-content/uploads/2021/04/Economic-Impact-Factsheet.pdf>

Document and information on project construction progress can be found at: www.buildhsr.com

The following link contains recent video, animations, photography, press center resources and latest renderings: <https://hsra.app.box.com/s/vyv9hck-w11dk603ju15u07fdfr2q8> External Link

These files are all available for free use, courtesy of the California High-Speed Rail Authority.

SOURCE: <https://hsr.ca.gov/2023/03/16/news-release-high-speed-rail-investments-continue-to-lift-california-economy/>

Diversity Outreach Services

SBE's nationwide 1,000,000+ database of certified businesses provides the basis for targeted outreach utilizing a powerful IBM Power9 platform for completed and timed reporting, customized to match client needs.



TECHNOLOGY IN CONSTRUCTION

How Technology in Construction is Revolutionizing the Industry

[Article originally appeared in www.rhumbix.com]

As construction demand continues to grow both at home and abroad, companies have to keep up. One way construction companies are addressing expansion is by adopting new technology in construction. There are so many different technologies available today. New technologies continue to force construction companies to evolve.

How is technology in construction changing the way you do business? As it turns out, technology touches almost every aspect of your operations. Read on to learn more about the changes technology is bringing to the industry.

New materials and new methods

Technological advances in construction have been changing the way almost everything is done. One of the most noticeable areas of change is the materials used. New technologies are allowing for innovative steps like recycling concrete. Scientists are also hard at work developing more eco-friendly materials. Carbon fiber is showing its strength as a construction material.

Tech tools are also changing how construction companies work with these materials. Prefabrication is nothing new, but 3D printers are. Innovative businesses are experimenting with 3D printing whole buildings. Once printed, the sections can be moved to the job site and assembled.

Revolutionizing the job site

Technology in construction is also changing the job site itself. Drones, for example, are being adopted on a wide scale. These tools enable more precise surveying, even from a remote location.

Drones and mobile devices have other benefits

for the construction site as well. With them, it's easier to track what materials you need and how much to order. This capability can save companies cash, as it reduces material waste.

New technology is also allowing job sites to be more interconnected than ever before. If one site is short on material, you can check in with other sites. Then you can ship the material over instead of ordering more. Drones can also keep tabs on productivity. They can even update clients on when to expect job completion. Live construction drawings provide another way of keeping clients up to date.

Technology in construction makes the job site safer

Improved safety is another benefit of technological advances in construction. Drones and mobile devices make it easier to watch the job site from remote locations. Workers can report hazards sooner. You can deliver instructions on how to deal with these dangers efficiently.

Technology can even help your employees stay safe by giving them warnings. Helmets are mandatory safety equipment, but they're now becoming wearable tech. Special lenses and augmented reality capabilities can provide early warnings about hazards. Wearable tech can also keep track of how much time someone has spent on the job site. Rests and breaks are essential. Tired workers are more prone to making errors that lead to injury.

Machine learning and predictive analytics

Advances in artificial intelligence (AI) have allowed many industries to incorporate this technology. The construction industry continues to adopt AI in stride. One of the most famous examples is driverless vehicles. No construction

company has adopted these vehicles at scale yet. Driverless vehicles will likely replace drivers soon.

AI has many other uses for construction companies. These technologies need vast amounts of data to "learn." You can also make this data available for your company analytics. Predictive analytics takes this data and uses it to determine what's most likely to happen. Some AIs may be able to predict when you need to order particular materials. Others will help you identify issues around the job site and make recommendations for avoiding them.

Predictive analytics and machine learning can help you market more effectively. It can also improve safety around the job site. It can even help you create better schedules for your workers.

New simulated realities bring projects to life

More technologies that have generated buzz are virtual and augmented realities. The case of virtual reality demonstrates how technology is changing construction. You no longer need to present prospective clients with 2D drawings or 3D models. You can create an immersive VR experience. This also enhances your design and planning for any construction project you take on. You can envision the unique challenges of planning for a zoo or amusement park.

Augmented reality, as mentioned before, is more helpful around the job site itself. Its incorporation into wearable tech can help workers avoid hazards and work smarter. It can also help them perform tasks like measuring.

Technology in construction gets smart

Another thing technological advances in construction are doing is making construction proj-

ects smarter. Some companies are investing in smart roads or smart buildings. Building information modeling, or BIM, is part and parcel of this movement. BIM allows you to generate digital representations of a building. You can then use this to track physical characteristics and functions.

The data contained in BIM can help you make better choices about the materials and fittings. Its use extends far beyond the initial construction of a building. When construction is complete, BIM data can inform maintenance schedules and more. This can keep projects on budget, both during construction and afterward as well.

Organizing the office

We've already touched on how predictive analytics helps create better work schedules. There are other ways technology can help in the construction office. Whether it's monitoring your compliance with OSHA rules or organizing paperwork, technology makes it easier.

Gear up for success

Technology in construction is revolutionizing almost every aspect of the business. If you haven't yet, it's time to adopt some of the new technologies driving construction forward. As the construction industry expands over the next few years, you should adopt the latest tech. They'll help you keep pace as your company benefits from industry growth.

If you're not sure which technologies to adopt, talk to the experts. Even a small change can make a huge difference to your bottom line.

SOURCE: www.rhumbix.com/blog/how-technology-in-construction-is-revolutionizing-the-industry



PUBLIC POLICY

EDA Looks Back, And Ahead, At The American Rescue Plan

[Article originally appeared in www.eda.gov]

By **Alejandra Y. Castillo**,
U.S. Assistant Secretary of
Commerce for Economic Development

On the first anniversary of the American Rescue Plan (ARP), President Biden noted that, "Few pieces of legislation – no hyperbole – in American history have done more to lift this country out of a crisis...". A year later, the sentiment not only continues to ring true, but has even more evidence to prove it.

This groundbreaking economic development opportunity required the U.S. Economic Development Administration (EDA), its partners, and most importantly, leaders across the entire economic development community, to take transformational and expeditious action. Through

unprecedented levels of collaboration, we demonstrated that place-based, regionally-focused economic development works. We met the moment, and we will continue in the years ahead.

Now, at the two-year anniversary of ARP, we are more inspired at the commitment – not just at EDA, but across the entire federal government – to invest in the people, places, and potential that power America's economic success.

By the numbers alone, we can see that EDA's work implementing \$3 billion in investments across America made a fundamental difference in our nation's recovery. Through nearly 800 strategic awards, we helped create or save an estimated 200,000 jobs.

But it's the stories of real impact in Americans' lives that are the ultimate indicators that ARP – and EDA's role in implementing it – succeeded

Continued on page 8





BUSINESS TOOLKIT

10 Tips for Submitting Better Bids

[Article originally appeared in www.constructconnect.com]

By Kendall Jones

Putting together a winning bid proposal, or even a competitive one, takes knowledge and skill. It's a bit more complicated than just putting some numbers together and hoping for the best.

Good bid preparation requires a lot of time and effort and involves everything from reading and fully understanding the plans and specifications to accurately estimating costs for labor, materials and equipment.

Making even the smallest mistake can mean the difference between submitting a winning bid and missing out on a coveted and profitable project. We've put together our top 10 tips for submitting better bids.

Select the Right Projects to Bid

You don't have to bid on every job you come across. Winning jobs your company can't adequately perform can be just as costly as not winning them. Remember, it is never too late to abandon a bid you are working on. For example, let's say you have purchased plans, attended the pre-bid meeting, done your takeoffs and started taking sub-contractor pricing.

Once you start crunching the numbers you realize that your company won't make a reasonable profit if you were to win the contract. The best thing to do is dump it and move on to the next project.

If at any time during your bid preparation you realize that your company cannot adequately handle the scope and requirements of the project, you need

to make the smart business decision to walk away from the bid. Finding the right balance between bidding and winning enough jobs can be difficult.

On the one hand, you don't want to bid and win so much work that you can't properly manage and complete the projects you've been awarded. You also don't want too little work that you aren't making any money and your workers aren't staying busy. Selecting the right work to bid is vital to maintaining a profitable business.

Visit the Site and Attend Pre-Bid Meetings

Having a good understanding of the existing site conditions can eliminate problems down the line should you be awarded a project. Unique site conditions like limited accessibility or a location that would require additional costs on items like transportation, equipment, material storage and labor could exist. Failing to visit the site would leave you unaware that these conditions exist and that additional costs need to be factored into your bid which would cut into your profitability.

Many times a pre-bid meeting will be held at the construction site or a site visit will be held directly following a pre-bid meeting. Pre-bid meetings are held to in order for the project team to answer questions regarding plans and specifications, site conditions and specific project details.

Failing to attend a pre-bid meeting means you miss out on the best opportunity to get clarification on the requirements of the project. It could be the only chance you get to walk around the site and get a better understanding of exactly what you will be dealing with. If the pre-bid meeting is mandatory, failing to attend would result in not being able to even bid on the project.

When preparing a bid proposal you want to have as much information as possible in order to submit a competitive bid and refusing to attend a pre-bid meeting or a site visit will put you at a severe disadvantage.

Seek Clarification

When preparing a bid you need to do your due diligence to ensure that you have all the pertinent information, that the information is accurate and that you have a complete understanding of this information. This means fully reviewing the plans and specifications to determine everything required to bid the project and complete the work.

This includes knowing everything from what bonds are required to whether or not there are participation goals for minority business enterprises (MBEs) or if material substitutions are allowed in the bid. If you are unsure of any aspect of the project when preparing your bid, you need to seek clarification the architect, owner or owner's representative.

Be aware that there are typically cut-off dates in place for questions to be submitted. This allows for any changes to the plans or specifications to be made and for any addenda to be issued to the bidders.

If you are unclear on any aspect of the project the onus is on you to get clarification. Making assumptions is no way to submit a winning bid. If you aren't able to get your questions answered to your satisfaction, you might want to reconsider bidding the project.

Perform Accurate Takeoffs and Measurements

Take the time to fully review the plans and specifications to determine accurate measurements and takeoffs. This will result in correct construction costs when calculating your bid. Takeoff software can ensure that correct measurements are obtained in order to submit an accurate bid.

Inaccurate measurements will cause you to miscalculate the amount of building materials and labor needed to complete the job which in turn will lead to either over- or underestimating your construction costs. Using the right units of measure is also important when calculating your bid. Using square feet when you should have used square yards or vice versa can drastically affect your estimated costs.

Make sure that you are taking measurements from the right place. Often the plans will instruct you not to scale the drawings or direct you to use the written or calculated dimensions provided in the specifications. This often occurs when electronic documents are used because enlarging or shrinking the size of a drawing in order to print them can result in the scale being incorrect. If there is ever any doubt as to where to take your measurements from you should contact the architect for clarification.

Avoid Arithmetic Errors

Errors with your math can have a devastating impact on your bid. Arithmetic errors can result in your bid being under or over the actual cost of completing the job. Manual calculations can easily result in arithmetic errors. Always use a calculator or some type of construction bid software to ensure that your calculations are accurate.

■ Continued on page 10

EDA Looks Back, And Ahead, At The American Rescue Plan

■ Continued from page 7

in getting our country back on track, and ready for a new chapter of opportunity.

How We Did

I had the pleasure of talking with Forbes about our work at EDA and my reflections on our efforts to make the American Rescue Plan as impactful as possible for the economy. In that interview, I shared how the \$1 billion Build Back Better Regional Challenge was the marquee of EDA's American Rescue Plan suite of programs. The application process gave communities an opportunity to share their best ideas and strategies designed to help rebuild American communities, including some that have been grappling with decades of disinvestment.

Hundreds of worthy applicants submitted project proposals to develop or scale industry sectors, train the workforce of today, and build resilient economies. The applicants emphasized the importance of methodically addressing the unique needs of a region, and of the power of partnerships between the private and public sectors — so much so that we saw more than \$20 billion in private investment reach American communities because of this program.

I also noted our \$500 million ARP Good Jobs Challenge and how it plays a pivotal role in helping communities across the country to invest in innovative approaches to workforce development that will secure job opportunities for more than 50,000 Americans. We are excited that President Biden has included \$100 million in his Fiscal Year 2024 budget to continue this model.

Informing How We Invest In America

Our ARP programs were truly an investment in ourselves as a nation. Every state and territory received funding and support. We did not just invest in the "usual suspects" — we prioritized equity and geographic diversity to ensure often overlooked and underinvested communities could have a shot at rebuilding and supercharging their economies.

The same approach that helped us succeed implementing ARP is guiding us now as we "hit the road" to solicit feedback on two of our newest initiatives to create jobs and grow economies. The Regional Technology and Innovation Hub Program, known as "Tech Hubs," is an economic development initiative that will — equitably and inclusively — drive technology- and innovation-centric growth within a region to catalyze the creation of good jobs for American

workers at all skill levels. For distressed communities across the country, the Recompete Pilot Program will provide grant funding to create and connect workers to good jobs and support long-term comprehensive economic development by helping to reduce the high, prime-age (25 to 54 years of age) employment gap.

By listening to the diverse array of needs and innovative solutions across America, EDA will deliver the precise support where and how it is needed most. Quantifying and sharing what we've learned from listening is another critical element to our success. We changed the paradigm for transparency during ARP by posting all the applications we received. This helped more stakeholders identify opportunities for resource sharing and partnerships, and helped stretch the taxpayers' dollar even further by combatting repetition.

When I think of some of the other projects ARP investments powered at the EDA — the Economic Adjustment Assistance program; the Indigenous Communities program; the Travel, Tourism & Outdoor Recreation program; State-wide Planning, Research & Networks — as well as all the initiatives we're spearheading now, the future of economic development in America has never felt brighter.

The Work Ahead

Through continued opportunities provided by our Public Works and Economic Adjustment Assistance Programs, Build to Scale Program, STEM Talent Challenge, coal and nuclear community support, and much more, EDA is working to make sure every community and every territory in the United States is prepared to grow the industries and jobs that power a strong, inclusive national economy.

We continue to thank all the organizations who applied or helped spread the word about funding opportunities during the ARP roll-out, and have toted its successes ever since. The pandemic and the historic approach the Biden Administration, EDA, and our partners across America took to recover and become more resilient should serve as a model for the future.

The plan to rescue America's economy is succeeding, and now we must continue the President's mission to grow the economy from the bottom up and middle out to fortify it for generations to come. The work ahead is vast and challenging, but as the American Rescue Plan taught us: if we invest in ourselves and unite in support of one another, anything is possible!

SOURCE: www.eda.gov/news/blog/2023/03/22/eda-looks-back-and-ahead-american-rescue-plan



SUCCESS STORIES

Concord Project Technologies Inc.

[Article originally appeared in www.score.org]

My successes.

In February 2017, she co-founded Concord Project Technologies, a startup company that has built the learning curriculum and technology dedicated to empowering capital project teams to deliver predictable construction projects with the purpose of bringing innovation to the industry. Her company is providing these innovative solutions and know-how that the construction industry has needed for so long. Over the past 18 months, her flagship service package: Project Predictability Package™ (PPP) has been adopted by refinery based revamp projects in France, the U.S. as well as a power project in the Middle East.

Concord also provides AWP management and executive training and innovation workshops for construction companies and project teams across the world. In 2018 the company trained more than 100 project engineers. Concord Project Technologies has grown quickly to provide services for companies and teams on a global scale.

Over the past few months, she has worked with her team and the company's advisory board on planning the growth phase of the company and reinforcing her position as a global leader in the Advanced Work Packaging and Predictability offering. Her vision is simple: 100% of our clients achieve 100% success rate on their capital projects. She plans to accomplish this vision by becoming the go-to company to partner with to ensure successful, on-time and on-budget



Olfa Hamdi, Co-Founder

capital project delivery. Concord is now entering a global growth phase for international markets.

How SCORE helped.

She discovered SCORE while looking for entrepreneurship advice and resources online. She applied for a mentor and within a couple of days, received a response. John Edwards was assigned as her mentor. "The SV SCORE team welcomed me and provided me with many forms of support, from coaching to online resources." She regularly shares many of the start-up and business situations encountered as CEO of the company. "My counselor has provided me advice on matters of business strategic decisions, business planning, negotiations and partnerships". She plans to continue using SVSCORE's resources as her success grows.

Website: www.tcoglobal.com

Visit the link below for the full article:

<https://www.score.org/siliconvalley/success-story/concord-project-technologies-inc>

Charlotte Truffles LLC

[Article originally appeared in www.score.org]

Website: www.charlottetruffles.com

My successes.

Charlotte Truffles LLC has completed two years of operation in this month. Charlotte Walter is the Founder and head chocolatier of Charlotte Truffles. Recently they won a number of awards for their chocolates as well as 1st place for the

"Silicon Valley Startup Cup".

"With guidance from the SCORE Silicon Valley counselors I was able to win some accounts with restaurants and high-end hotels. I have also identified my target customers and where to market myself". This resulted in a market focus that led to a consistent sales increase of 25% and a few brand ambassadors in these markets. She also accomplished:

- A high-end hotel ordered 50 boxes for their VIP clients
- Another local high-end hotel custom ordered chocolate boxes for the committee that's planning the College Football National Championship -2019
- Party favors for a couple of weddings
- Grew her social media following by 140%

Charlotte's goal for 2019 is to create partnerships with local high-end companies that focus in delivering a specialized experience for their clients. She is also planning to hire a helper by end of next year.

What inspired you to start your business?

She always had a dream to create her own company one day. From childhood, since she was 8 years old, she was very fond of chocolates and wanted to have a chocolate shop business. Accordingly, she started working on it. Due to her chocolate passion she changed her career from an engineer to a chocolatier. Her dream came true around November 2017 when she started her own company, Charlotte Truffles LLC. "I found that my multi-cultural voice was being under-represented in the chocolate industry. And those who tried it lacked consistency."

How SCORE helped.

Charlotte contacted SCORE and met with several different SCORE Silicon Valley counselors. She got extensive help from Ray Muzzy, who has extensive experience in Product Development, Marketing & Sales, and Customer Service. He has helped many SCORE clients start, organize and manage their businesses. Ray also introduced her to other mentors like Wally Dale who has extensive experience on how to start and operate a food business. He also introduced her to other SCORE mentors who provided extensive Marketing and Sales guidance.

"I have worked with a variety of counselors and their help is focused on marketing, branding and sales. I have also worked with a counselor who happen to own a few restaurants and he guided me on marketing for the farmers markets" She added.

Visit the link below for the full article:

<https://www.score.org/siliconvalley/success-story/charlotte-truffles-llc>

Jenni Ritchie Photography

[Article originally appeared in www.norcalsbdc.org]

Mom and preschool teacher Jenni Ritchie understands what it is like to be a busy mom, which is why she started her own photography business in the hope of helping parents capture magical moments in their kids' lives.

From her passion for photography and desire to encapsulate very special moments with her kids, Jenni grew the need to share her talent with other parents. Although Jenni launched her business in 2021, it wasn't until she met with our advisor Keith Holtaway, that she assembled a solid foundation, including a concrete business plan and a clear framework to accomplish her goals. To set her business on the right path, Jenni worked on developing her objectives for 2022 and 2023 with a focus on operations and marketing. To do so, Jenni and Keith defined the services she would provide, as well as her target audience, in order to come up with a suitable marketing strategy.

Another area Jenni received guidance in was pricing. Being new to the photography business, she had to factor in travel expenses, editing time, and recurring expenses, so it was crucial to establish a baseline price for her services. Hand in hand with pricing, Jenni also received help with documenting her expenses and determining legal requirements, like the need for licenses and a fictitious business name.



To get additional funding, Jenni decided to apply for the Dream Fund Grant. After explaining the application process and expectations to Jenni, the SBDC provided assistance with the completion of the fund allocations and the income statement, as well as the review of formatting issues to make the application process simple and clear.

As a result of working with the SBDC and improving her business plan, not only was Jenni granted \$5,000, but she was able to establish her business as a solid brand with prices that accurately reflected her talent. She has high hopes for Jenni Ritchie Photography as she intends to use some of the funding to expand and consolidate a steady clientele in order to gain more traction.

Website: www.jenniritchiephotography.com

SOURCE: www.norcalsbdc.org/shared/client-stories/https-seabrightcrafts-com-copy-copy/

GK Promos

[Article originally appeared in www.norcalsbdc.org]

Background

Gerardo Zaragoza (CEO) and Katy Gutierrez (co-president) are the owners of GK Promos which is focused on promotional items such as embroidery, custom screen printing, banners, etc. Gerardo's experience of seventeen years in this industry gave him confidence to open his own business during the COVID-19 Pandemic, since his old job was not very stable.

Challenge:

When they recently opened, one of the main challenges was the fear that they would not have a steady income to be able to sustain themselves or the business. Also, when going through the Programa Hispano in 2021, another challenge was the lack of marketing presence. Gerardo and Katy learned they had to go above and beyond to get more customer traction by using social media and not only by recommendation. They also lacked knowledge on administration, licenses, permits, insurance etc.

Strategies

While working one-on-one with their consultant Oscar Garcia, Gerardo and Katy worked on the cost of doing business, marketing strategies, management and more. Also, since businesses were coming out of Pandemic regulations, Mr. Garcia, Katy and Gerardo worked numberless hours strategizing the expansion of the business to meet demand on promotional items once the market and the economy started to open. In addition, Katy and Gerardo planned to create social media for the business with photos professionally taken and use this as a strategy for their target audience.

Results

Once Katy and Gerardo went through the program, GK Promos was more organized in all aspects. With the help of the workshops and advisors, they were able to expand their business with confidence in a very professional manner. Also, GK Promos started to have a presence on social media and a website which help them boost their sales.

Website: <https://www.gkpromos.com/>

SOURCE: www.norcalsbdc.org/shared/client-stories/gk-promos/

San Francisco to Require Inspections for Newer Tall Buildings after Recent Storms

[Article originally appeared in <https://sf.gov>]

San Francisco launched a new safety requirement for tall buildings in response to glass failures in a number of buildings during March's winter storms. The San Francisco Department of Building Inspection (DBI) will now require accelerated façade inspections for San Francisco buildings that are 15 stories or taller and built after 1998. Owners of these buildings will now be required to provide a licensed architect or engineer evaluation of the entire building façade to ensure the safety and stability of all façade elements, including windows.

Under the existing City program, these post-1998 buildings would not be required to undergo these inspections until 30 years after the building was built. Of the six buildings that experienced glass failures during the intense March wind and rain storms, three of them are less than 30 years old and, under the original program, were not required to submit a façade evaluation until 30 years after they were constructed.

Through Mayor London Breed's emergency declaration issued on March 27, 2023, DBI has the authority to expand the façade inspection program to ensure the safety and stability of newer buildings. This new requirement is meant to identify cracks or other issues that could signal a potential glass failure or other unsafe, non-code compliant facade conditions. The new requirement will apply to 71 buildings.

"This is an important step we are taking to ensure the safety of all of our buildings to keep our residents safe," said Mayor Breed. "I want to thank the Department of Building Inspection for their work to not only respond immediately to these glass issues during the storms, but also for quickly taking on this critical program expansion."

"While we are endeavoring to understand what caused the recent window failures in half a dozen buildings downtown, this legislation will ensure all tall buildings are immediately inspected and made secure," said Board President Aaron Peskin.

The reports will be due six months after receipt of a letter from DBI notifying the property owners of the new requirement. DBI will review the reports submitted by the building owners to ensure they are complete, comprehensive and that the evaluations were properly conducted. If necessary, DBI will issue Notices of Violation to the building owners for any unsafe façade conditions requiring additional work to bring the building back into code compliance.

The new requirement is an extension of the existing building Façade Inspection and Maintenance Program detailed in Chapter 5F of the San Francisco Building Code. The existing program requires building owners to submit a façade evaluation for certain five or more story buildings based on the original construction date of the building.

"This is a smart and straightforward evaluation that will give building owners additional insight so they can maintain their properties responsibly and help ensure the safety of our city," said DBI Director Patrick O'Riordan. "We will officially

inform building owners of the new requirement later this month."

In March, the Department issued a public advisory to building owners to prepare for upcoming storms by closing and latching operable windows, removing or securing objects on roofs and balconies, checking for cracks or signs of distress around windows and securing any scaffolding or construction equipment.

The Department of Building Inspection (DBI) is the regulatory building safety agency responsible for overseeing the effective and efficient enforcement of building, electrical, plumbing, disability access and housing codes for the City and County of San Francisco's more than 200,000 commercial and residential buildings. Please visit www.sfdbi.org for more information.

SOURCE: <https://sf.gov/news/san-francisco-require-inspections-newer-tall-buildings-after-recent-storms>

10 Tips for Submitting Better Bids

Continued from page 8

If you are using bid software or a calculator errors can typically be attributed to not inputting your numbers correctly. If you are using a spreadsheet like Excel to calculate costs, check that your formulas are correct.

Always double-check your math to make sure that all your numbers and calculations are correct. This is another one of those instances where having another set of eyes to look over your figures and calculation can help prevent costly mistakes.

Evaluate Subcontractors & Subcontractor Pricing

Getting subcontractor pricing can be complicated. You want competitive prices from your subcontractors but you also want some assurance that they can perform the work required. This is true whether it is a subcontractor you are using for the first time or one that you have worked with for years.

One solution is to set up a prequalification process for subcontractors who wish to work with you. This allows you to have a better understanding of the type of work they are capable of performing by evaluating their quality and performance on past projects.

At a minimum, you should get bids from at least three different companies for each trade you will need to subcontract out work for to ensure you are getting competitive prices. Carefully review and evaluate every subcontractor bid to make sure that the prices quoted are complete and accurate.

When requesting bids from subcontractors, clearly define the scope of work that the subcontractor is expected to perform. Failing to do this can result in unnecessary costs being added to your bid from an overlap of work being bid by both you and your subcontractor.

Identify and Manage Risks

Every construction project comes with its own unique set of risks. Identifying and managing risks

is probably the most overlooked aspect of preparing a bid. Once you've identified the potential risks, you need to analyze and evaluate each one individually so that they can be properly managed and mitigated.

Take into account the probability of each identified risk and the impact it can have on the project. A low probability risk with a low impact might be easy to mitigate, but a high probability risk with a high impact that you can't effectively manage could be detrimental to the profitability of the project. Identifying and evaluating possible risks associated with a project when preparing a bid will make you better prepared to handle a situation when something goes wrong.

Labor Costs

Accurately estimating labor costs can be one of the most difficult aspects to preparing your bid. To determine your labor costs you have to factor in hourly wage rates with the number of man-hours a specific task will take to complete. You also have to take into account the productivity and experience of your workers.

Employee turnover, absences and injuries can all affect your actual labor costs. More experienced workers may be able to complete tasks quickly which would reduce the number of man-hours needed, but you will have to pay a higher rate for their services. Workers with less experience will require more man-hours to complete a job but you can pay those workers a lower wage.

Wage rates can vary greatly from state to state and even from county to county. It is important to understand what, if any, wage rates apply to the project you are bidding in order to incorporate those rates into calculating your labor costs.

Wage rate determination is required on all federal government construction projects as mandated by the Davis-Bacon Act. Wage rates are determined by the location of the project and the type of con-

struction being performed.

Many states also have prevailing wage laws for public construction projects. Always check the current prevailing wage rates where the construction is taking place so you can accurately determine your labor costs. When determining your labor costs remember to factor any projected overtime needs as the wage rates for overtime hours worked can be as much as double the prevailing wage rate.

Materials and Equipment Costs

Costs for building materials and supplies can change rapidly and can vary greatly in different parts of the country. If specialty materials are required that you aren't familiar with you shouldn't assume that the cost is comparable to similar items. Your best bet is to call around to local suppliers to get up-to-date costs for materials and delivery.

You also need to make sure that the building materials and supplies required in the specifications are clearly defined so your pricing is correct. If you are uncertain of the materials being requested in the specifications you should always get clarification from the architect, owner or owner's representative.

When putting a bid together you need to make sure that you have all the necessary equipment needed to perform the work. This may mean you have to rent or purchase additional equipment. Even if your company owns all the equipment needed you need to make sure that it isn't already allocated for use at another jobsite and that no major maintenance or repairs are scheduled that would take the equipment offline for an extended amount of time.

Make sure that the equipment is in good working order and operating at peak performance which might otherwise cause delays in your construction schedule. Equipment that isn't optimally performing can increase the time it takes to complete certain tasks. Unexpectedly having to rent additional equipment or face delays can negatively affect the

bottom line on a project. Remember to factor in fuel costs to operate the machinery and to transport the equipment to the jobsite.

Incomplete Bid Forms and Documents

Failing to fully complete the bid form and submit all required documents is a surefire way to get what might otherwise be a winning bid rejected. Required documents and paperwork can be anything from bid bonds to acknowledging receipt of any addenda.

A good way to ensure that you have all the required paperwork for your bid is to use a checklist as you prepare your bid and then go back and double-check to make sure that everything is included. It never hurts to get another set of eyes to look over the bid proposal to make sure nothing has been forgotten before you submit your bid.

There are a few other requirements that go along with preparing your bid that can get your bid rejected if you don't comply with them or simply overlook them. The first is to get prequalified to bid a project when it is required. The second is to attend all mandatory pre-bid meeting and site visits. The third and most important of these is submitting your bid by the due date and time. All of these requirements will be clearly stated in the bid.

Construction Bid Proposal: Not an Easy Task

Preparing a construction bid proposal is no easy task. A competitive and winning bid proposal requires a lot of time and attention to detail. Making mistakes can lead to submitting a lot of overpriced, uncompetitive bids or worse a lot of underpriced bids that you win but make no profit on.

The key to winning more bids is being able to accurately estimate all costs required to complete the job while factoring in a reasonable profit for you company.

SOURCE: <https://www.constructconnect.com/blog/10-tips-for-submitting-better-bids>



FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399762

Fictitious Business Name(s):
Cantina Records
Address
1415 Grant Avenue
San Francisco, CA 94133
Full Name of Registrant #1
John Bruce
Address of Registrant #1
67 Albion Street
San Francisco, CA 94103

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
03-01-2023

Signed: **John Bruce**

This statement was filed with the County Clerk of
San Francisco County on **03-09-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
03-09-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399764

Fictitious Business Name(s):
Communities as One
Address
945 Taraval Street #167
San Francisco, CA 94116
Full Name of Registrant #1
Communities as One (CA)
Address of Registrant #1
945 Taraval Street #167
San Francisco, CA 94116

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
01-22-2020

Signed: **Josephine Zhao**

This statement was filed with the County Clerk of
San Francisco County on **03-09-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
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name in violation of the right of another under Federal,
State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-09-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399604

Fictitious Business Name(s):
For Our Wellness
Address
799 E. Market Street
Daly City, CA 94014
Full Name of Registrant #1
Cirrena Troutt

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
02-16-2023

Signed: **Cirrena Troutt**

This statement was filed with the County Clerk of
San Francisco County on **02-24-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-24-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399901

Fictitious Business Name(s):
I & J Market
Address
2415 Noriega Street
San Francisco, CA 94122
Full Name of Registrant #1
I & J Group LLC (CA)
Address of Registrant #1
324 E Moltke Street
Daly City, CA 94014

This business is conducted by **A Limited Liability
Company**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
07-01-2022

Signed: **Zhong Qian Huang**

This statement was filed with the County Clerk of
San Francisco County on **03-27-2023**

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years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
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name in violation of the right of another under Federal,
State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-27-2023

03/30/23 + 04/06/23 + 04/13/23 + 04/20/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399673

Fictitious Business Name(s):
JPC
Address
395 W J Street
Benicia, CA 94510
Full Name of Registrant #1
Jessica White
Address of Registrant #1
395 W J Street
Benicia, CA 94510

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
02-15-2023

Signed: **Jessica White**

This statement was filed with the County Clerk of
San Francisco County on **03-02-2023**

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years from the date it was filed. A new fictitious
business name statement must be filed prior to this
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authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-02-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399794

Fictitious Business Name(s):
LuxFit
Address
200 Folsom Street, San Francisco, CA 94105
Full Name of Registrant #1
Yotam Trains, LLC (CA)
Address of Registrant #1
170 King Street, Unit 504, San Francisco, CA 94107

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
03-13-2023

Signed: **Yotam Israeli**

This statement was filed with the County Clerk of
San Francisco County on **03-13-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
03-13-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399836

Fictitious Business Name(s):
Motion
Address
301 Mission Street #605
San Francisco, CA 94105
Full Name of Registrant #1
NexusBird, Inc (DE)
Address of Registrant #1
301 Mission Street, Apt #605
San Francisco, CA 94105

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
07-02-2019

Signed: **William Liu**

This statement was filed with the County Clerk of
San Francisco County on **03-16-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
03-16-2023

03/23/23 + 03/30/23 + 04/06/23 + 04/13/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399765

Fictitious Business Name(s):
NorCal Injury
Address
810 Clement Street
San Francisco, CA 94118
Full Name of Registrant #1
Roozbeh Falahati
Address of Registrant #1
10 West Harbor Dr.
Sausalito, CA 94965

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
03-08-2023

Signed: **Roozbeh Falahati**

This statement was filed with the County Clerk of
San Francisco County on **03-09-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
03-09-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399733

Fictitious Business Name(s):
Onyx and Ochre
Address
2141 Clement Street, Apt #6
San Francisco, CA 94121
Full Name of Registrant #1
Kali Nelson
Address of Registrant #1
2141 Clement Street, Apt #6
San Francisco, CA 94121

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
03-01-2023

Signed: **Kali Nelson**

This statement was filed with the County Clerk of
San Francisco County on **03-07-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
03-07-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399796

Fictitious Business Name(s):
Revive You SF
Address
200 Folsom Street
San Francisco, CA 94105
Full Name of Registrant #1
Yotam Builds, LLC (CA)
Address of Registrant #1
170 King Street, Unit 504
San Francisco, CA 94107

This business is conducted by **A Limited Liability
Company**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
03-13-2023

Signed: **Yotam Israeli**

This statement was filed with the County Clerk of
San Francisco County on **03-13-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
03-13-2023

03/16/23 + 03/23/23 + 03/30/23 + 04/06/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399913

Fictitious Business Name(s):
Town Hall Restaurant
Address
342 Howard Street
San Francisco, CA 94105
Full Name of Registrant #1
RRW, LLC (CA)
Address of Registrant #1
342 Howard Street
San Francisco, CA 94105

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
11-06-2003

Signed: **Steven Rosenthal**

This statement was filed with the County Clerk of
San Francisco County on **03-27-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
03-27-2023

03/30/23 + 04/06/23 + 04/13/23 + 04/20/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399902

Fictitious Business Name(s):
Unique Variety
Address
816 Stockton Street
San Francisco, CA 94108
Full Name of Registrant #1
Davis Li
Address of Registrant #1
945 Sacramento Street, Apt #1211
San Francisco, CA 94108

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on
07-01-2022

Signed: **Davis Li**

This statement was filed with the County Clerk of
San Francisco County on **03-27-2023**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to this
date. The filing of this statement does not of itself
authorize the use in this state of a fictitious business
name in violation of the right of another under Federal,
State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-27-2023

03/30/23 + 04/06/23 + 04/13/23 + 04/20/23



FICTITIOUS BUSINESS NAME STATEMENTS



CHANGE OF NAME ADVERTISEMENT

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399969

Fictitious Business Name(s):
1. Drinks
2. Drinks Technologies
 Address
2111 Lane Street #24045
San Francisco, CA 94124
 Full Name of Registrant #1
Drinks Technologies, Inc. (DE)
 Address of Registrant #1
254 Chapman Rd., Ste 208 #11515
Newark, DE 19702

This business is conducted by **A Corporation**.
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-27-2023**

Signed: **Kyle Fobbs**

This statement was filed with the County Clerk of San Francisco County on **03-31-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-31-2023

04/06/23 + 04/13/23 + 04/20/23 + 04/27/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399882

Fictitious Business Name(s):
Wilson LSA
 Address
1050 Franklin Street
San Francisco, CA 94109
 Full Name of Registrant #1
Heather Wilson
 Address of Registrant #1
1050 Franklin Street
San Francisco, CA 94109

This business is conducted by **An Individual**.
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-10-2020**

Signed: **Heather Lynn Wilson**

This statement was filed with the County Clerk of San Francisco County on **03-23-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-23-2023

03/30/23 + 04/06/23 + 04/13/23 + 04/20/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399606

Fictitious Business Name(s):
iPowerSF Electric Inc.
 Address
77 Norton Street, San Francisco, CA 94112
 Full Name of Registrant #1
iPowerSF Electric Inc. (CA)
 Address of Registrant #1
77 Norton Street, San Francisco, CA 94112

This business is conducted by **A Corporation**.
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Guadalupe Espinoza**

This statement was filed with the County Clerk of San Francisco County on **02-24-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Marielyne Nadonza**
Deputy County Clerk
02-24-2023

03/02/23 + 03/09/23 + 03/16/23 + 03/23/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399985

Fictitious Business Name(s):
Best Auto Care Inc.
 Address
2099 San Jose Ave
San Francisco, CA 94112
 Full Name of Registrant #1
Best Auto Care Inc. (CA)
 Address of Registrant #1
2099 San Jose Ave
San Francisco, CA 94112

This business is conducted by **A Corporation**.
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-17-2017**

Signed: **Jim Li**

This statement was filed with the County Clerk of San Francisco County on **04-04-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Marielyne Nadonza**
Deputy County Clerk
04-04-2023

04/06/23 + 04/13/23 + 04/20/23 + 04/27/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399668

Fictitious Business Name(s):
Society Barber Salon
 Address
256 Sutter Street, 4th Floor
San Francisco, CA 94108
 Full Name of Registrant #1
Macklan Clendenin Consulting LLC (CA)
 Address of Registrant #1
1115 Post Street #20, San Francisco, CA 94109

This business is conducted by **A Limited Liability Company**.
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-02-2023**

Signed: **Macklan Clendenin**

This statement was filed with the County Clerk of San Francisco County on **03-02-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
03-02-2023

03/09/23 + 03/16/23 + 03/23/23 + 03/30/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399702

Fictitious Business Name(s):
1) Sunset Squares Pizza
2) Namu Stonepot
3) Sunset Squares Foodhall
4) pixlcat coffee
 Address
59 9th Street, San Francisco, CA 94103
 Full Name of Registrant #1
Sunset Squares Pizza LLC (CA)
 Address of Registrant #1
59 9th Street, San Francisco, CA 94103

This business is conducted by **A Limited Liability Company**.
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2023**

Signed: **Julian Vu**

This statement was filed with the County Clerk of San Francisco County on **03-02-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
03-06-2023

03/09/23 + 03/16/23 + 03/23/23 + 03/30/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399753

Fictitious Business Name(s):
1. 90JULS
2. 90JULS COLLECTIVE
3. 90JULS INVESTMENTS
 Address
201 Spear Street, Ste 1100
San Francisco, CA 94105
 Full Name of Registrant #1
90Juls LLC (DE)
 Address of Registrant #1
201 Spear Street, Ste 1100
San Francisco, CA 94105

This business is conducted by **A Limited Liability Company**.
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-08-2023**

Signed: **Oluwakemi Shokunbi**

This statement was filed with the County Clerk of San Francisco County on **03-08-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03-08-2023

04/06/23 + 04/13/23 + 04/20/23 + 04/27/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399907

Fictitious Business Name(s):
Quality Appliance Services
 Address
868 Colby Street
San Francisco, CA 94134
 Full Name of Registrant #1
Bobby J. Lau
 Address of Registrant #1
5266 Elmer Way
Sacramento, CA 95822

This business is conducted by **An Individual**.
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-10-2010**

Signed: **Bobby Lau**

This statement was filed with the County Clerk of San Francisco County on **03-27-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
03-27-2023

04/06/23 + 04/13/23 + 04/20/23 + 04/27/23

FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399578

Fictitious Business Name(s):
About Films
 Address
130 Bush Street, 6th Floor, San Francisco, CA 94104
 Full Name of Registrant #1
Danger Film Company, LLC (CA)
 Address of Registrant #1
130 Bush Street, 6th Floor, San Francisco, CA 94104

This business is conducted by **A Limited Liability Company**.
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-15-2022**

Signed: **Ynze Bijl**

This statement was filed with the County Clerk of San Francisco County on **02-22-2023**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
02-22-2023

03/09/23 + 03/16/23 + 03/23/23 + 03/30/23

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 23-557824

PETITIONER OR ATTORNEY

Brett Aaron Niebergall
1250 Taylor Street, Apt #3
San Francisco, CA 94108

TO ALL INTERESTED PERSONS:

Brett Aaron Niebergall
 for a decree changing names as follows:

Brett Aaron Niebergall to Brett Simon

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **May 30, 2023** Time: **9:00 AM**
 Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
 COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

KAREN VALDES, Clerk of the Court
DATED - March 21, 2023

04/06/23 + 04/13/23 + 04/20/23 + 04/27/23

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 23-557772

PETITIONER OR ATTORNEY

Annie Mai Thai Costa
168 Prospect Avenue
San Francisco, CA 94110

TO ALL INTERESTED PERSONS:

Annie Mai Thai Costa
 for a decree changing names as follows:

Annie Mai Thai Costa to Annie Mai Wei

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **April 13, 2023** Time: **9:00 AM**
 Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
 COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JEFFREY FLORES, Clerk of the Court
DATED - March 02, 2023

03/09/23 + 03/16/23 + 03/23/23 + 03/30/23